

CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Utilities Dept./Water Reclamation

Vendor Name: Siemens Industry, Inc dba Russelectric, A Siemens Business

Address: 99 Industrial Park Rd., South Shore Park, Hingham, MA 02043-4387

Phone: (781) 749-6000 E-Mail: david@c-techna.com

Price: NTE \$99,000

Description of item to be procured: Repairs, Emergency Service and installation of proprietary parts/software/equipment and associated wiring in compliance with existing proprietary software and to establish the continuity of Square D warranty on new breaker cradles for Utility Main Breakers.

1.) **Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:** There are currently no third party service organizations with the expertise, experience, and record documentation to enable them to fully support a complex specialty system of this type.

2.) **Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:** The equipment manufactured and installed by Siemens Industry, Inc dba Russelectric at our Water Reclamation facilities were custom-built. Currently there is no other company that could come in and service or update our system without completely reconfiguring the system to great expense.

3.) **Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:** We will perform continuing, further research on companies, components, processes, and equipment capable of meeting the needs of the Utilities Department and the community. Research factors include, but are not limited to: costs, specifications of existing equipment/processes, reliability, and ease of upkeep as needed.

Department Director's Signature:  _____

Approval: Procurement Manager _____
(not to exceed \$50,000.00)

Approval: City Manager _____
(not to exceed \$100,000.00)

Council authorization required if exceeding \$100,000.00

October 18, 2024

ATTN: Matthew Astorino

City Cape Coral
1015 Cultural Park Blvd
Cape Coral, FL 3533

Re: Repairs & Emergency Service for the Russelectric
Equipment Located at City of Cape Coral
Russelectric shop order numbers 33676 & 33409

Dear Matthew,

The letter is to confirm that Siemens Industry, Inc. dba Russelectric, A Siemens Business does not authorize nor does it recognize maintenance, upgrades or repairs performed by third parties on Russelectric Control and Switchgear equipment. The Emergency equipment manufactured by Siemens Industry, Inc. dba Russelectric, A Siemens Business and installed at your facility is a custom built system. Siemens Industry, Inc. dba Russelectric, A Siemens Business maintains a staff of factory employed and fully trained field service engineers that are qualified to perform annual inspections, maintenance, repairs and necessary enhancements and upgrades. There are no third party service organizations that have the expertise, experience and record documentation to enable them to fully support a complex specialty system of this type. Further, any maintenance or modification work performed on your Russelectric equipment by third parties will not be documented at Siemens Industry, Inc. dba Russelectric, A Siemens Business and will prevent Siemens Industry, Inc. dba Russelectric, A Siemens Business from providing competent emergency service when required.

We hope this meets with your approval and if you have any questions, please feel free to contact us.

Very truly yours,

David Crider